Medical Affairs
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Safe harbor statement

The following presentation includes certain forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Act of 1934, as amended. The Company has based these forward-looking statements on current estimates and assumptions made to the best of our knowledge. Actual results could differ materially from those included in the forward-looking statements due to various risk factors and uncertainties, including changes in business, economic competitive conditions, regulatory reforms, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings and the availability of financing. Given these uncertainties, readers should not put undue reliance on any forward-looking statements. These and other risks and uncertainties are discussed in detail in Fresenius Medical Care AG & Co. KGaA’s (FMC AG & Co. KGaA) Annual Report on Form 20-F under the heading “Forward-Looking Statements” and under the headings in that report referred to therein, and in FMC AG & Co. KGaA’s other reports filed with the Securities and Exchange Commission (SEC) and the German Exchange Commission (Deutsche Börse).

Forward-looking statements represent estimates and assumptions only as of the date that they were made. The information contained in this presentation is subject to change without notice and the company does not undertake any duty to update the forward-looking statements, and the estimates and assumptions associated with them, except to the extent required by applicable law and regulations.

If not mentioned differently the term net income after minorities refers to the net income attributable to the shareholders of Fresenius Medical Care AG Co. KGaA. The term EMEA refers to the region Europe, Middle East and Africa. Amounts are in Euro if not mentioned otherwise.
Medical Affairs – At a glance

- >60,000 clinical care staff
- >9,000 treating nephrologists
- >130 Corporate Medical Officers
- >225 clinical studies
A “typical” dialysis patient

<table>
<thead>
<tr>
<th>Developed country 1</th>
<th>Emerging country 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Years of age</td>
<td>63</td>
</tr>
<tr>
<td></td>
<td>55</td>
</tr>
<tr>
<td>Co-morbidities</td>
<td>17</td>
</tr>
<tr>
<td></td>
<td>2</td>
</tr>
<tr>
<td>Diabetes rate (%)</td>
<td>63%</td>
</tr>
<tr>
<td></td>
<td>42%</td>
</tr>
<tr>
<td>Home medications</td>
<td>11</td>
</tr>
<tr>
<td></td>
<td>4</td>
</tr>
<tr>
<td>In-center medications p.a.</td>
<td>302</td>
</tr>
<tr>
<td></td>
<td>50</td>
</tr>
<tr>
<td>In-center treatments p.a.</td>
<td>146</td>
</tr>
<tr>
<td></td>
<td>118</td>
</tr>
<tr>
<td>Hospital days p.a.</td>
<td>10.6</td>
</tr>
<tr>
<td></td>
<td>4.5</td>
</tr>
</tbody>
</table>

We are leader in the field of managing this unique patient population and can leverage our medical care capabilities both in developed and emerging markets.

1 Based on US patient   2 Based on Philippine patient
Diverse patients – Tailored clinical solutions

**VOLUME**

- Anemia management
- Fluid management
- Nutritional competence
- Bone & Mineral Metabolism

**Value-based-care concept**

- Diabetes
- Anemia
- Cardiovascular care
- Fluid & hypertension
- End-of-life care
- Nutrition/Obesity
- Advanced analytics
- Behavioral health

**Fee-for-service concept**
Clinical data as the basis for predictive analytics

Number of clinical records captured in FME US dialysis clinics during 1 day
Leader in delivering Advanced Analytics

Predictive Analytics Models

- CKD progression predictive model
- Hospitalization risk stratification model (200+ predictors)
- Missed treatments predictive model
- FMCRx attrition predictive model
- Vascular access failure predictive model

Fresenius Health Partners Unexcused No Show Prediction Dashboard (updated weekly)

DOUGLAS DOE
MRN: 0011223344
(555) 111-2222

30 Day Patient History (Feb 13 - Mar 15)
Past No Show
Hospitalization

Chance of no show 40.8%
Medical Affairs – Wrap-up

Global presence

- Capitalize the experience across all health care regions & delivery models
- Provide levels of quality, safety and efficiency independent of payer system

Digital health

- Delivering Advanced Analytics
- Connected health to enable integrated care solutions for patients and providers

Value-based care

- Value-based care will become dominant as health delivery systems mature
- Chronic disease management concepts are relevant in developing countries