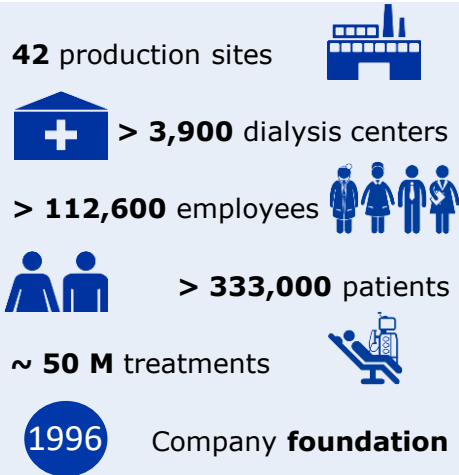


## WHO WE ARE

Fresenius Medical Care is the world's leading provider of dialysis products and services. We care for people with chronic kidney failure, of whom around 3.4 million worldwide depend on dialysis treatment, and provide health care products and services in around 150 countries worldwide.



## FINANCIAL FIGURES 2018

Revenue **16.55 BN €**  
 Operating income **3,038 M €**  
 Net income **1,982 M €**  
 Basic earnings per share **6.47 €**  
 Dividend per share **1.17 €**

## CEO AND CHAIRMAN

Rice Powell



## VISION AND VALUES

*Creating a future worth living. For patients. Worldwide. Every day.*  
 This vision guides us in our efforts to give our patients around the world a better life by offering them high-quality products as well as innovative technologies and treatment concepts. It is based on our global values: collaborative, proactive, reliable, excellent.

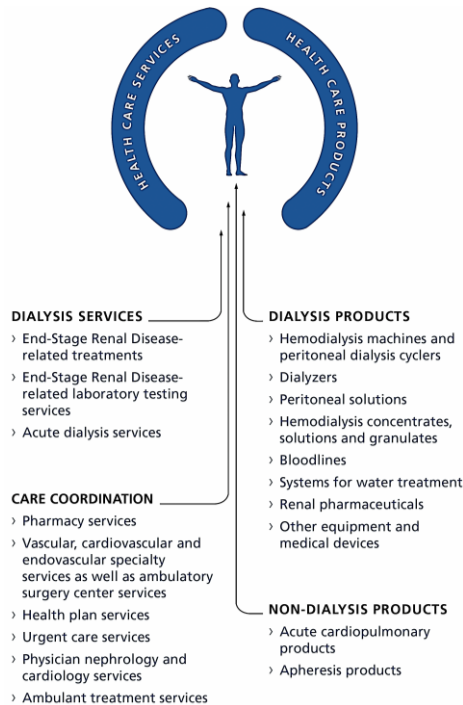
## STRATEGY

Fresenius Medical Care aims to further consolidate its expertise and to use this competence as a basis for sustainable, profitable growth. Our strategic plan is built around four core competencies that will support us in the years to come:

- Innovating products
- Operating outpatient facilities
- Standardizing medical procedures
- Coordinating patients efficiently

## PRODUCTS AND SERVICES

As a vertically integrated company, our portfolio encompasses a comprehensive range of high-quality health care products and services as well as various dialysis treatment options for both in-center and home dialysis.



## DIALYSIS

Dialysis is a life-saving blood cleansing procedure that substitutes the function of the kidney in case of kidney failure.

