

2013

PROFILE

OUR VISION

CREATING A FUTURE WORTH LIVING. FOR DIALYSIS PATIENTS. WORLDWIDE. EVERY DAY.

More than three decades of experience in dialysis, innovative research, the global leader in dialysis services and products – that is Fresenius Medical Care.

Patients with kidney disease can now look ahead with much more confidence thanks to our innovative technologies and treatment concepts. We give them a future, one that offers them the best-possible quality of life. We use the increasing demand for modern dialysis methods to our advantage and work consistently to enhance the Company's growth. Together with our employees, we focus on pursuing strategies that will enable us to uphold our technological leadership. As a vertically integrated company, we offer products and services for the entire dialysis value chain.

The highest medical standards are our benchmark. This is our commitment to our patients, our partners in the healthcare system and our investors, who trust in the reliable performance and the future of Fresenius Medical Care.

T. 1 Operating data/key figures

in \$M

	2013	2012	Change
Selected key figures			
Net revenue	14,610	13,800	6%
Earnings before interest, taxes, depreciation and amortization (EBITDA)	2,904	2,821	3%
Operating income (EBIT)	2,256	2,219	2%
Net income ¹	1,110	1,187	-6%
Net cash provided by (used in) operating activities	2,035	2,039	-
Free cash flow ²	1,307	1,373	-
Capital expenditures, net	728	666	-
Acquisitions and investments	478	1,615	-
Basic earnings per ordinary share <i>in \$</i>	3.65	3.89	-6%
Dividend per ordinary share ³ <i>in €</i>	0.77	0.75	3%
Operating income margin <i>in %</i>	15.4	16.1	-
Return on invested capital (ROIC) ⁴ <i>in %</i>	7.7	7.7	-
Equity ratio (equity/total assets) ⁵ <i>in %</i>	41.0	41.2	-

¹ Net income attributable to shareholders of Fresenius Medical Care AG & Co. KGaA.

² Net cash provided by (used in) operating activities after capital expenditures, before acquisitions and investments.

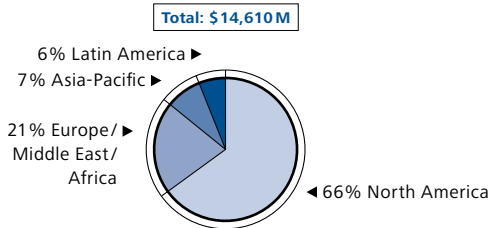
³ 2013: Proposal to be approved by the Annual General Meeting on May 15, 2014.

⁴ 2012: Pro forma numbers including Liberty Dialysis Holdings Inc., after FTC mandated divestitures.

⁵ As of December 31 of the respective year.

c. 2

Revenue by region

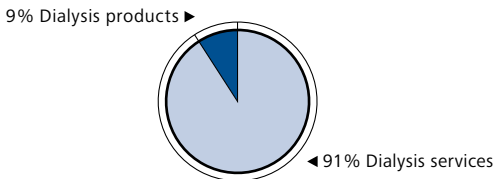


c. 3

Revenue by segments

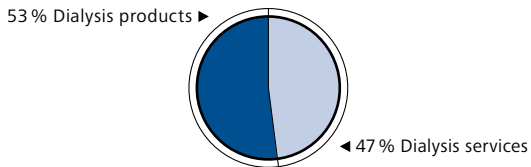
North America

Total: \$9,606 M



International

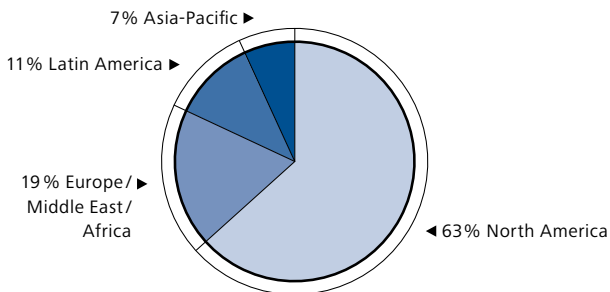
Total: \$4,970 M



c. 4

Fresenius Medical Care patients worldwide

Total: 270,122



T. 5

Fresenius Medical Care clinics worldwide

	2013	2012	Change
North America	2,133	2,082	2%
Europe/Middle East/Africa	632	608	4%
Latin America	231	225	3%
Asia-Pacific	254	245	4%
► Total	3,250	3,160	3%

Dialysis services worldwide

Number of patients treated

Total: 2.519M

North America	Fresenius Medical Care	171,440
	DaVita	161,000
	US Renal Care	14,000
Europe	Fresenius Medical Care	51,541
	Diaverum	18,600
	Kuratorium für Dialyse	18,500
Asia-Pacific	Fresenius Medical Care	17,869
	Zenjin-Kai	6,000
	Showai-Kai	5,000
Latin America	Fresenius Medical Care	29,272
	Baxter ¹	8,700
	Diaverum	4,100

¹ Baxter including the Gambro acquisition completed in September 2013.

Source: Company data and estimates

Market position relating to major product groups

	1 st	2 nd
Dialyzers	Fresenius Medical Care	Baxter ¹
Dialysis machines	Fresenius Medical Care	Nikkiso
Concentrates for hemodialysis	Fresenius Medical Care	Baxter ¹
Bloodline systems	Fresenius Medical Care	Baxter ¹
Products for peritoneal dialysis	Baxter ¹	Fresenius Medical Care

¹ Baxter including the Gambro acquisition completed in September 2013.

Source: Company data and estimates



America

Waltham, U.S.

Regional headquarters North America

01 Ogden, U.S. Dialyzers

02 Concord, U.S. Dialysis machines

03 Toledo, U.S. Hemodialysis concentrates

04 Montreal, CA Hemodialysis concentrates

05 Irving, U.S. Hemodialysis concentrates

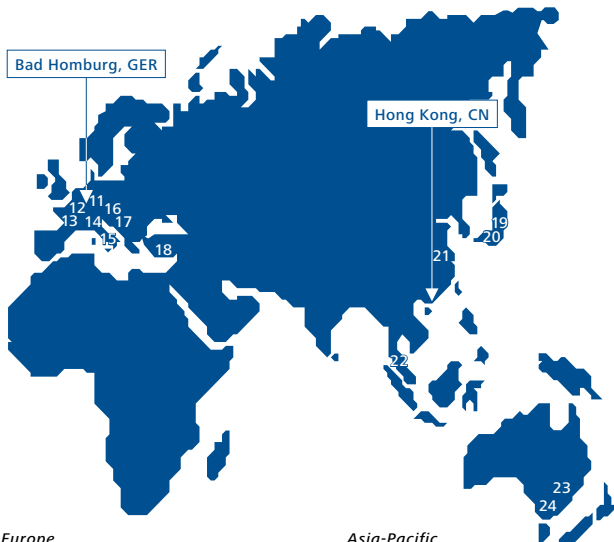
06 Reynosa, MX Tubing systems

07 Guadalajara, MX Dialysis solutions

08 Santafé de Bogotá, CO Dialysis solutions

09 Jaguariúna, BR Dialysis solutions

10 Pilar, AR Hemodialysis concentrates & dialysis solutions



Europe

Bad Homburg, GER

Company headquarters and regional headquarters for Europe, Middle East, Africa and Latin America

11 Schweinfurt, GER Dialysis machines

12 St. Wendel, GER Dialyzers & bags for peritoneal dialysis

13 L'Arbresle, FR Dialyzers & hemodialysis concentrates

14 Palazzo Pignano, IT Tubing systems

15 Canosa, IT Bags for peritoneal dialysis

16 Krems, AT Adsorbers

17 Vršac, SRB Dialyzers, dialysis solutions & tubing systems

18 Antalya, TR Tubing systems

Asia-Pacific

Hong Kong, CN

Regional headquarters Asia-Pacific

19 Inukai, JP Fiber bundles

20 Buzen, JP Dialyzers & dialysis solutions

21 Changshu, CN Tubing systems

22 Ipoh, MY Water treatment systems

23 Smithfield, AU Hemodialysis concentrates

24 Scoresby, AU Dialysis chairs

▽ Headquarters

OUR COMPANY PROFILE

90,690

Employees

MORE THAN 40

Production sites

270,122

Patients

3,250

Clinics

~ 40.5 MILLION

Dialysis treatments

Fresenius Medical Care is the world's leading provider of dialysis products and services.

Worldwide more than 2.5 million patients with chronic kidney failure undergo this vital blood cleansing procedure regularly.

Fresenius Medical Care is listed on the Frankfurt Stock Exchange (FME) and the New York Stock Exchange (FMS).

FINANCIAL CALENDAR

May 6, 2014
Report on the
first quarter 2014

May 15, 2014
Annual General Meeting
Frankfurt am Main, Germany

May 16, 2014
Payment of dividend
subject to the approval of the
Annual General Meeting

August 5, 2014
Report on the
second quarter 2014

November 4, 2014
Report on the third
quarter 2014

IMPRINT

Subject to change

Fresenius Medical Care AG & Co. KGaA
Registered seat and commercial register:
Hof an der Saale (Germany), HRB 4019
Chairman of the Supervisory Board: Dr. Gerd Krick
General Partner: Fresenius Medical Care Management AG
Registered seat and commercial register:
Hof an der Saale (Germany), HRB 3894
Management Board: Rice Powell (Chairman), Michael Brosnan,
Roberto Fusté, Dr. Emanuele Gatti, Ronald Kuerbitz, Dr. Rainer Runte,
Dr. Olaf Schermeier, Kent Wanzek
Chairman of the Supervisory Board: Dr. Ulf M. Schneider

FRESENIUS MEDICAL CARE

61346 Bad Homburg v.d.H., Germany

Tel. + 49 6172 609 0

www.fmc-ag.com

<http://career.fmc-ag.com>

Investor Relations

Tel. + 49 6172 609 25 25

Fax + 49 6172 609 23 01

E-Mail: ir@fmc-ag.com

Corporate Communications

Tel. + 49 6172 609 23 02

Fax + 49 6172 609 22 94

E-Mail: pr@fmc-ag.com