

Fresenius Medical Care AG & Co. KGaA

QUARTERLY OVERVIEW 2022

June 2, 2023

Investor Relations

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Disclaimer

This release contains forward-looking statements that are subject to various risks and uncertainties. Actual results could differ materially from those described in these forward-looking statements due to certain factors, including changes in business, economic and competitive conditions, regulatory reforms, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, and the availability of financing. These and other risks and uncertainties are detailed in Fresenius Medical Care AG & Co. KGaA's reports filed with the U.S. Securities and Exchange Commission. Fresenius Medical Care AG & Co. KGaA does not undertake any responsibility to update the forward-looking statements in this release.

Rounding adjustments applied to individual numbers and percentages may result in these figures differing immaterially from their absolute values. Furthermore, totals and subtotals in tables may differ slightly from unrounded figures due to rounding in accordance with commercial rounding



Statement of earnings

in € million, except share data, unaudited	Three months ended March 31,	Three months ended June 30,	Three months ended Sept. 30,	Three months ended Dec. 31,	Six months ended June 30,	Nine months ended Sept. 30,	Twelve months ended Dec. 31,
	2022	2022	2022	2022	2022	2022	2022
Total revenue	4,548	4,757	5,096	4,997	9,305	14,401	19,398
Operating income	348	341	472	352	688	1,160	1,512
Operating income excl. special items and PRF ¹	390	284	377	489	675	1,052	1,540
Interest income	(14)	(13)	(16)	(25)	(27)	(43)	(68)
Interest expense	83	85	92	100	168	260	360
Interest expense, net	69	72	76	75	141	217	292
Income before taxes	279	269	396	277	547	943	1,220
Income tax expense	67	63	112	83	130	242	325
Net income	212	206	284	194	417	701	895
Net income attributable to noncontrolling interests	55	59	54	55	112	166	222
Net income attributable to shareholders of FMC AG & Co. KGaA	157	147	230	139	305	535	673
Net income attributable to shareholders of FMC AG $\&$ Co. KGaA excl. special items and PRF 1	197	116	168	248	313	481	729
Operating income	348	341	472	352	688	1,160	1,512
Depreciation, amortization and impairment loss	419	422	502	495	842	1,344	1,838
EBITDA	767	763	974	847	1,530	2,504	3,350
Weighted average number of shares	293,007,109	293,145,413	293,413,449	293,413,449	293,076,643	293,190,145	293,246,430
Basic earnings per share	€0.54	€0.50	€0.78	€0.47	€1.04	€1.82	€2.30
Basic earnings per ADS	€0.27	€0.25	€0.39	€0.24	€0.52	€0.91	€1.15
In percent of revenue							
Operating income margin	7.6%	7.2%	9.3%	7.0%	7.4%	8.1%	7.8%
Operating income margin excl. special items and PRF ¹	8.6%	6.0%	7.4%	9.8%	7.2%	7.3%	7.9%
EBITDA margin	16.9%	16.0%	19.1%	16.9%	16.4%	17.4%	17.3%

 $^{^{\}rm 1}$ For a reconciliation of special items, please refer to the table on page 8.



Segment information

unaudited	Three months ended March 31.	Three months ended June 30.	Three months ended Sept. 30.	Three months ended Dec. 31.	Six months	Nine months ended Sept. 30,	Twelve months ended Dec. 31.
					ended June 30,		
	2022	2022	2022	2022	2022	2022	2022
Total							
Revenue in € million	4,548	4,757	5,096	4,997	9,305	14,401	19,398
Operating income in € million	348	341	472	352	688	1,160	1,512
Operating income margin Operating income in € million	7.6%	7.2%	9.3%	7.0%	7.4%	8.1%	7.8%
(excluding special items and PRF) ² Operating income margin	390	284	377	489	675	1,052	1,540
(excluding special items and PRF) ²	8.6%	6.0%	7.4%	9.8%	7.2%	7.3%	7.9%
Days sales outstanding (DSO)	69				69	69	68
Employees (headcount)	130,177				130,448	130,295	128,044
Care Delivery segment							
Revenue in € million	3,647	3,822	4,131	3,993	7,469	11,600	15,593
Operating income in € million	298	433	500	455	731	1,230	1,686
Operating income margin	8.2%	11.3%	12.1%	11.4%	9.8%	10.6%	10.8%
Operating income in € million							
(excluding special items and PRF) ² Operating income margin	310	287	371	509	599	969	1,478
(excluding special items and PRF) ²	8.5%	7.5%	9.0%	12.7%	8.0%	8.3%	9.5%
Care Enablement segment							
Revenue in € million	1,267	1,318	1,376	1,392	2,586	3,961	5,353
Operating income in € million	69	(11)	(26)	(61)	59	33	(30)
Operating income margin	5.5%	-0.8%	-1.9%	-4.4%	2.3%	0.8%	-0.6%
Operating income in € million (excluding special items and PRF) ² Operating income margin	96	3	7	(2)	100	107	103
(excluding special items and PRF) ²	7.6%	0.2%	0.5%	-0.2%	3.8%	2.7%	1.9%
Inter-segment eliminations ¹							
Revenue in € million	(366)	(383)	(411)	(388)	(750)	(1,160)	(1,548)
Operating income in € million	(9)	3	5	2	(8)	(2)	0
Corporate							
Operating income in € million Operating income in € million	(10)	(84)	(7)	(44)	(94)	(101)	(144)
(excluding special items and PRF) ²	(7)	(9)	(6)	(20)	(16)	(22)	(41)

¹ The Company transfers products between segments at fair market value. The associated internal revenues and expenses and any remaining internally generated profit or loss for the product transfers are recorded within the operating segments initially, are eliminated upon consolidation and are included within "Inter-segment eliminations".

² For a reconciliation of operating income in € million (excluding special items and PRF) and operating income margin (excluding special items and PRF), please refer to the table on page 8.



Balance sheet

in $\ensuremath{\varepsilon}$ million, except for net leverage ratio, unaudited	March 31,	June 30,	September 30,	December 31,
	2022	2022	2022	2022
Assets				
Current assets	8,039	8,105	8,513	8,203
Goodwill and intangible assets	16,109	17,144	18,791	17,310
Right-of-use assets	4,274	4,450	4,571	4,187
Other non-current assets	6,302	6,371	6,531	6,054
Total assets	34,724	36,070	38,406	35,754
Liabilities and equity				
Current liabilities	6,377	6,877	6,357	6,467
Non-current liabilities	13,808	13,742	15,314	13,838
Total equity	14,539	15,451	16,735	15,449
Total liabilities and equity	34,724	36,070	38,406	35,754
Equity/assets ratio	42%	43%	44%	43%
Debt and lease liabilities				
Short-term debt from unrelated parties	970	1,391	544	665
Short-term debt from related parties	145	23	39	4
Current portion of long-term debt	59	57	58	694
Current portion of lease liabilities from unrelated parties	650	683	710	650
Current portion of lease liabilities from related parties	22	22	22	24
Long-term debt, less current portion	7,452	7,263	8,068	7,171
Lease liabilities from unrelated parties, less current portion	3,951	4,133	4,262	3,875
Lease liabilities from related parties, less current portion	94	87	83	130
Total debt and lease liabilities	13,343	13,659	13,786	13,213
Minus: Cash and cash equivalents	(1,173)	(1,025)	(1,114)	(1,274)
Total net debt and lease liabilities	12,170	12,634	12,672	11,939
Reconciliation of annualized adjusted EBITDA and net leverage ratio to the most directly comparable IFRS financial measures				
Net income	1,127	1,053	1,004	895
Income tax expense	326	313	321	325
Interest income	(72)	(71)	(71)	(68)
Interest expense	345	347	355	360
Depreciation and amortization	1,611	1,647	1,693	1,718
Adjustments	173 ¹	260 ²	214 ³	320
Annualized adjusted EBITDA	3,510	3,549	3,516	3,550
Net leverage ratio	3.5	3.6	3.6	3.4

¹ Acquisitions and divestitures made for the last twelve months with a purchase price above a €50 M threshold as defined in the Syndicated Credit Facility (€9 M), non-cash charges, primarily related to pension expense (€50 M), impairment loss (€43 M), as well as costs related to the FME25 Program (€ 50M) and the impacts related to the War in Ukraine (€21 M).

² Acquisitions and divestitures made for the last twelve months with a purchase price above a €50 M threshold as defined in the Syndicated Credit Facility (€4 M), non-cash charges, primarily related to pension expense (€51 M), impairment loss (€35 M) and special items, including costs related to the FME25 Program (€ 63 M), Humacyte Investment Remeasurement (€78 M), Hyperinflation in Turkiye (€6 M) and the Impacts Related to the War in Ukraine (€23 M).

³ Acquisitions and divestitures made for the last twelve months with a purchase price above a €50 M threshold as defined in the Syndicated Credit Facility (-€27 M), non-cash charges, primarily related to pension expense (€52 M), impairment loss (€88 M) and special items, including costs related to the FME25 Program (€106 M), Net Gain Related to InterWell Health (-€113 M), Humacyte Investment Remeasurement (€79 M), Hyperinflation in Turkiye (€6 M) and the Impacts Related to the War in Ukraine (€23 M).

⁴ Acquisitions and divestitures made for the last twelve months with a purchase price above a €50 M threshold as defined in the Syndicated Credit Facility (-€22 M), non-cash charges, primarily related to pension expense (€54 M), impairment loss (€120 M) and special items, including costs related to the FME25 Program (€155 M), Net Gain Related to InterWell Health (-€114 M), Humacyte Investment Remeasurement (€103 M), Hyperinflation in Turkiye (€5 M) and the Impacts Related to the War in Ukraine (€19 M).



Cash flow statement

in € million, unaudited	Three months ended March 31,	Three months ended June 30,	Three months ended Sept. 30,	Three months ended Dec. 31,	Six months ended Sept. 30,	Nine months ended Sept. 30,	Twelve months ended Dec. 31,
	2022	2022	2022	2022	2022	2022	2022
Operating activities							
Net income	212	206	284	194	417	701	895
Depreciation, amortization and impairment loss	419	422	502	495	842	1,344	1,838
Change in working capital and other non-cash items	(472)	123	(128)	(89)	(349)	(477)	(566)
Net cash provided by (used in) operating activities	159	751	658	600	910	1,568	2,167
In percent of revenue	3.5%	15.8%	12.9%	12.0%	9.8%	10.9%	11.2%
Investing activities Purchases of property, plant and equipment and capitalized development							
costs	(162)	(172)	(160)	(229)	(334)	(495)	(724)
Proceeds from sale of property, plant and equipment	2	3	3	27	5	9	37
Capital expenditures, net	(160)	(169)	(157)	(202)	(329)	(486)	(687)
Free cash flow	(1)	582	501	398	581	1,082	1,480
In percent of revenue	0.0%	12.2%	9.8%	8.0%	6.2%	7.5%	7.6%
Acquisitions and investments, net of cash acquired, and purchases of							
intangible assets	(36)	(24)	21	(19)	(61)	(40)	(59)
Investments in debt securities	(43)	(43)	(6)	(14)	(86)	(92)	(106)
Proceeds from divestitures	14	26	16	4	40	56	60
Proceeds from sale of debt securities	13	13	25	6	27	52	58
Free cash flow after investing activities	(53)	554	557	375	501	1,058	1,433



Revenue development by segment

in € million, unaudited	Three months ended March 31, 2022	Three months ended June 30, 2022	Three months ended Sept. 30, 2022	Three months ended Dec. 31,	Six months ended June 30, 2022	Nine months ended Sept. 30, 2022	Twelve months ended Dec. 31,
Total revenue	4,548	4,757	5,096	4,997	9,305	14,401	19,398
Care Delivery segment	3,647	3,822	4,131	3,993	7,469	11,600	15,593
Thereof: U.S.	2,930	3,066	3,318	3,261	5,996	9,314	12,575
Thereof: International	717	756	813	732	1,473	2,286	3,018
Care Enablement segment	1,267	1,318	1,376	1,392	2,586	3,961	5,353
Inter-segment eliminations	(366)	(383)	(411)	(388)	(750)	(1,160)	(1,548)



Key metrics Care Delivery segment

unaudited

	Clinics	Net change in clinics ¹	Patients	Treatments
Thurs months and ad Marish 21, 2022				
Three months ended March 31, 2022				
Total	4,153	(18)	343,493	12,858,103
Thereof: U.S.	2,680	(3)	204,837	7,691,660
Thereof: International	1,473	(15)	138,656	5,166,443
Six months ended June 30, 2022				
Total	4,163	(8)	345,687	25,932,144
Thereof: U.S.	2,682	(1)	206,766	15,544,134
Thereof: International	1,481	(7)	138,921	10,388,010
Nine months ended September 30, 2022				
Total	4,153	(18)	344,593	39,152,144
Thereof: U.S.	2,687	4	205,985	23,491,632
Thereof: International	1,466	(22)	138,608	15,660,512
Twelve months ended December 31, 2022				
Total	4,116	(55)	344,687	52,310,131
Thereof: U.S.	2,671	(12)	206,033	31,361,555
Thereof: International	1,445	(43)	138,654	20,948,576

 $^{^{1}}$ Net change in clinics (acquired, de novo, combined, closed and sold) in comparison to December 31, 2021.



Reconciliation of non-IFRS financial measures to the most directly comparable IFRS financial measures for comparability with the Company's outlook

				Special items					
	-		Net Gain Related to	Humacyte					Results 2022 excl. special
in € million, except share data, unaudited	Results 2022	FME25 Program	InterWell Health ¹	Investment Remeasurement	Ukraine War ²	Hyperinflation in Turkiye	Provider Relief Funding (PRF)	Sum of Special items and PRF	items and PRF
Three months ended March 31,	4,548							_	4,548
EBITDA	767	28	_	3	21	-	(16)	36	803
Total operating income	348	33	-	3	22	-	(16)	42	390
Care Delivery segment Care Enablement segment	298 69	20 13	_	_	8 14	_	(16)	12 27	310 96
Inter-segment eliminations	(9)	_	_	_	_	_	_	_	(9)
Corporate	(10)	_	_	3	_	_	_	3	(7)
Interest expense, net	69							_	69
Income tax expense	67	9	-	0	3	-	(4)	8	75
Net income attributable to noncontrolling interests	55	_	_	-	-	-	(6)	(6)	49
Net income ³	157	24	_	3	19	_	(6)	40	197
Basic earnings per share	€0.54	€0.08	-	€0.01	€0.06	-	€(0.02)	€0.13	€0.67
Three months ended June 30,									
Total revenue	4,757							_	4,757
EBITDA	763	21	_	75	2	6	(161)	(57)	706
Total operating income	341	21	_	75	2	6	(161)	(57)	284
Care Delivery segment	433	13	-	_	2	0	(161)	(146)	287
Care Enablement segment	(11)	8	_	_	0	6		14	3
Inter-segment eliminations Corporate	(84)	_	_	- 75	_	_	_	- 75	(9)
Interest expense, net	72			,,					72
Income tax expense	63	6	_	20		_	(42)	(16)	47
income tax expense	0.5	0	_	20			(42)	(16)	47
Net income attributable to noncontrolling interests	59	_	_	_	_	_	(10)	(10)	49
Net income ³	147	15	_	55	2	6	(109)	(31)	116
Basic earnings per share	€0.50	€0.05	_	€0.19	€0.01	€0.02	€(0.38)	€(0.11)	€0.39
Three months ended Sept. 30,									
Total revenue	5,096							-	5,096
EBITDA	974	52	(113)	1	0	0	(93)	(153)	821
Total operating income	472	53	(56)	1	0	0	(93)	(95)	377
Care Delivery segment	500	20	(56)	_	1	(1)	(93)	(129)	371
Care Enablement segment	(26)	33		_	(1)	1	_	33	7
Inter-segment eliminations	5	_	_	_	_	_		_	5
Corporate	(7)	_	_	1	_	_		1	(6)
Interest expense, net	76							_	76
Income tax expense	112	15	(18)	0	0	_	(25)	(28)	84
Net income attributable to noncontrolling interests	54	-	-	-	-	-	(5)	(5)	49
Net income ³	230	38	(38)	1	0	0	(63)	(62)	168
Basic earnings per share	€0.78	€0.13	€(0.13)	€0.01	€0.00	€0.00	€(0.22)	€(0.21)	€0.57
Three months ended Dec. 31, Total revenue	4,997							_	4,997
EBITDA	847	53	(1)	24	(3)	(1)	(6)	66	913
Total operating income	352	95	0	24	25	(1)	(6)	137	489
Care Delivery segment	455	63	0		(2)	(1)	(6)	54	509
Care Enablement segment	(61)	32	_	_	27	0	-	59	(2)
Inter-segment eliminations Corporate	2 (44)	_	_	_ 24	_	_	_	_ 24	2 (20)
			_	24	_				
Interest expense, net	75							-	75
Income tax expense	83	25	(1)	6	(1)	_	(1)	28	111
Net income attributable to noncontrolling interests	55	-	-	-	-	-	0	0	55
Net income ³	139	70	1	18	26	(1)	(5)	109	248
Basic earnings per share	€0.47	€0.24	€0.00	€0.06	€0.09	€0.00	€(0.01)	€0.38	€0.85



Special items MEDICAL CARE Net Gain Results 2022 Related to InterWell Humacyte excl. special items Hyperinflation Provider Relief Sum of Special Investment Ukraine War² in ℂ million, except share data, unaudited Results 2022 FME25 Program Health1 Remeasurement in Turkiye Funding (PRF) and PRF Six months ended June 30, Total revenue 9,305 9,305 (177) (21) FRITDA 1.530 78 23 1.509 Total operating income 688 78 23 (177) (13) 675 35 22 Care Delivery segment 731 10 Λ (177) (132) 599 Care Enablement segment 100 59 13 6 41 Inter-segment eliminations (8) (8) 78 Corporate 78 (16) Interest expense, net 141 141 Income tax expense 130 17 21 (48) (7) 123 Net income attributable to noncontrolling 112 (14) (14) 98 interests Net income³ 305 40 57 (115) 313 Basic earnings per share €0.02 €1.04 €0.07 €(0.39) €0.03 €1.07 Nine months ended Sept. 30, 14.401 14.401 Total revenue EBITDA 2,504 101 (113) 23 (270) (174) 2,330 Total operating income (56) (270) (108) 1,160 109 79 1.052 Care Delivery segment (261) 1,230 (1) (270)55 (56)11 969 Care Enablement segment 33 54 74 107 Inter-segment eliminations (2) (101) Corporate 79 79 (22)Interest expense, net 217 217 Income tax expense (18) 21 (72) (35) 242 31 207 Net income attributable to noncontrolling (19) 166 (19) 147 (38) Net income³ 535 (179) (54) 481 €0.02 Basic earnings per share €1.82 €0.27 €(0.13) €0.20 €0.07 €(0.61) €(0.18) €1.64 Twelve months ended December 31, 19.398 19.398 Total revenue (277) EBITDA 3.350 155 (114) 103 19 (109) 3.241 Total operating income 1,512 204 (56) 103 49 (277) 28 1.540 Care Delivery segment 1.686 118 (56) 9 (2) (277) (208) 1,478 Care Enablement segment (30) 86 40 133 103 Inter-segment eliminations Corporate (144) 103 103 (41) Interest expense, net 292 292 Income tax expense 325 55 (19) (73) (8) 317 Net income attributable to noncontrolling 222 (20) (20) 202 Net income³ 673 149 (37) 76 (184) 729 €0.16 €0.02 €(0.63) Basic earnings per share €2.30 €0.50 €(0.13) €0.26 €0.18

¹ Remeasurement gain of the investment, prior to the transaction, in InterWell Health LLC, the impairment of certain long-lived assets belonging to Acumen Physician Solutions, LLC which was transferred to InterWell Health as part of the transaction and certain transaction-related costs.

² Bad debt expense in Russia and Ukraine and accruals for certain risks associated with allowances on inventories related to the Ukraine War.

³ Attributable to shareholders of FMC AG & Co. KGaA



Reconciliation of Health Care Product and Health Care Service revenue to new segments

3,607 40	Enablement 1	Total Segment	eliminations	Total
- /				
- /				
- /		2 (07		2 (07
	-	3,607	_	3,607
	901	941	_	941
3,647	901	4,548	(266)	4,548
2 6 4 7			, ,	
3,647	1,267	4,914	(366)	4,548
3,782	_	3,782	_	3,782
40	935	975	_	975
3,822	935	4,757	_	4,757
,	383	383	(383)	´ –
3,822	1,318	5,140	(383)	4,757
4 002		4 002		4,082
,	065	,		1,014
.,		,		5,096
4,131		•		5,090
4 1 2 1			, ,	
4,131	1,376	5,507	(411)	5,096
3,947	_	3,947	_	3,947
46	1,004	1,050	_	1,050
3,993	1,004	4,997	_	4,997
	388	388	(388)	_
3,993	1,392	5,385	(388)	4,997
7.389	_	7.389	_	7,389
•	1.836	•	_	1,916
7.469			_	9,305
-,	750	750	(750)	_
7,469	2,586	10,055	(750)	9,305
11,471	_	11,471	_	11,471
129	2,801	2,930	_	2,930
11,600	2,801	14,401	_	14,401
	1,160	1,160	(1,160)	_
11,600	3,961	15,561	(1,160)	14,401
15 418	_	15 418	_	15,418
•	3.805	•	_	3,980
			_	19,398
	•	•		
15.593		,		19,398
	3,647 3,782 40 3,822 4,082 49 4,131 4,131 3,947 46 3,993 3,993 7,389 80 7,469 7,469 11,471 129 11,600	3,647 1,267 3,782	3,647 1,267 4,914 3,782 — 3,782 40 935 975 3,822 935 4,757 383 383 3,822 1,318 5,140 4,082 — 4,082 49 965 1,014 4,131 965 5,096 411 411 4,131 1,376 5,507 3,947 — 3,947 46 1,004 1,050 3,993 1,004 4,997 388 388 3,993 1,392 5,385 7,389 — 7,389 80 1,836 1,916 7,469 1,836 9,305 7,469 2,586 10,055 11,471 — 11,471 129 2,801 2,930 11,600 2,801 14,401 1,160 1,160 11,600 3,961 15,561 15,418 — 15,418 175 3,805 3,980 15,593 3,805 19,398 1,548 1,548	3,647 1,267 4,914 (366) 3,782 — 3,782 — 40 935 975 — 3,822 935 4,757 — 383 383 (383) 3,822 1,318 5,140 (383) 4,082 — 4,082 — 49 965 1,014 — 4,131 965 5,096 — 411 411 (411) 3,947 — 3,947 — 46 1,004 1,050 — 3,993 1,004 4,997 — 388 388 (388) 3,993 1,392 5,385 (388) 7,389 — 7,389 — 7,469 1,836 9,305 — 7,469 1,836 9,305 — 7,469 2,586 10,055 (750) 7,469 2,586 10,055 (750) 11,600 2,801 14,401 — 1,160 1,160 (1,160) 11,600 3,961 15,561 (1,160) 15,593 3,805 19,398 — 1,548



Outlook 2023

	Outlook 2023
Results 2022	(at Constant Currency)

Revenue ¹	€19,398 M	low to mid-single digit percentage rate growth
Operating income ¹	€1,540 M	flat to high-single digit percentage rate decline

¹ Outlook 2023 is based on the assumptions outlined in the earnings release for the fourth quarter and full year of 2022 and excludes special items. Special items include further costs related to the FME25 program, Legal Structure Conversion Costs, Strategic Divestment Program and other effects that are unusual in nature and have not been foreseeable or not foreseeable in size or impact at the time of giving guidance. The growth rates are based on the results 2022 excluding the costs related to the FME25 program (€204 M for operating income), Net Gain Related to InterWell Health (-€56 M for operating income), Humacyte Investment Remeasurement (€103 M for operating income), Hyperinflation in Turkiye (€5 M for operating income) and the Impacts Related to the War in Ukraine (€49 M for operating income).